

OLTRE MARE

PRIVATE AVIATION × YACHTING

# Aircraft. Yachts. The journey between them.

Aircraft, yachts and the journeys between them - arranged privately, around the principal.

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PRIVATE HOUSE OVERVIEW · 2026

[oltremareglobal.com](https://oltremareglobal.com)

# One relationship. Air, sea and shore.

Oltremare is a private desk for principals, families and private offices. We coordinate the asset, the journey and the specialist counterparties around a single brief - quietly, independently and without unnecessary layers.

01

## AIR

Aircraft sourced by mission, route, cabin, timing and operator. No fixed fleet to fill.

02

## SEA

Superyacht charter matched to season, cruising ground, guests and the character of the week.

03

## ACQUIRE

Aircraft and yacht acquisition coordinated from mandate through specialist diligence.

04

## JOURNALS

The hours between aircraft and yacht coordinated around the same brief when requested.

AIR

# The aircraft is chosen around the principal.



## MISSION FIRST

# Private aviation without a fleet to fill.

We begin with who is travelling, the route, cabin use, baggage, timing and airports. Aircraft are then sourced from properly licensed direct air carriers against the actual mission.

|    |                   |                                                                                          |
|----|-------------------|------------------------------------------------------------------------------------------|
| 01 | <b>BRIEF</b>      | Route, dates, passengers, priorities and onward movements.                               |
| 02 | <b>SOURCE</b>     | Appropriate aircraft and licensed operators are compared against the mission.            |
| 03 | <b>DISCLOSE</b>   | The operating carrier, aircraft and commercial terms are identified before commitment.   |
| 04 | <b>COORDINATE</b> | The same desk stays with the journey while operational control remains with the carrier. |

SEA

# The yacht is chosen for the season.

Motor yachts selected around the week -  
not around a listing we need to move.

## THE WEEK

Cruising ground, guests, privacy, water access,  
crew style and how the time should unfold.

## THE SHORTLIST

A focused group of yachts that genuinely fit the  
brief, subject to current availability.

## THE CONTRACT

The vessel owner or appointed manager  
performs the charter under the applicable  
agreement.

## THE CONNECTION

Flights, transfers and arrival timing can be  
coordinated around the same journey.



# Ownership, considered. Movement, connected.

## ACQUIRE

## Start with the mission, not the listing.

- |    |                  |                                                                                     |
|----|------------------|-------------------------------------------------------------------------------------|
| 01 | <b>MANDATE</b>   | Define mission, ownership rationale, jurisdiction, timing and operating profile.    |
| 02 | <b>SOURCE</b>    | Search public and private counterparties, subject to actual availability.           |
| 03 | <b>DILIGENCE</b> | Coordinate technical, survey, documentation and specialist review.                  |
| 04 | <b>EXECUTE</b>   | Coordinate independent legal, tax, technical and financing advisers where required. |

## JOURNEYS

### EUROPE

Geneva · Monaco · London

### GULF

Dubai · Abu Dhabi · Doha

### ASIA

Singapore · Bangkok · Maldives

# Begin with the journey.

A concise private brief is enough to begin. Oltremare then clarifies the mandate, sources appropriate counterparties and coordinates the commercial process around the principal.

01

## REVIEW

We review the mission and identify what still needs clarification.

02

## CLARIFY

We confirm the practical, commercial and timing priorities.

03

## SOURCE

We approach relevant operators, owners and specialist counterparties.

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## COMMERCIAL TERMS

|             |                                                                                                         |
|-------------|---------------------------------------------------------------------------------------------------------|
| AIR         | 10% management fee on the operating carrier's price, shown separately.                                  |
| YACHT       | No separate client-side Oltremare fee; brokerage is paid by the owner under the applicable arrangement. |
| ASHORE      | Supplier price plus a coordination fee, both shown before engagement.                                   |
| ACQUISITION | Mandate-specific advisory fee agreed in writing before work begins.                                     |

Oltremare does not operate its own client deposit fund or escrow facility.

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## PRIVATE BRIEF

[charter@oltremareglobal.com](mailto:charter@oltremareglobal.com)

[oltremareglobal.com/private-brief](https://oltremareglobal.com/private-brief)

Independent air charter brokerage, yachting and acquisition coordination. Private by arrangement.